

EXPRESSION OF INTEREST (EOI) PROVISION OF WORK AT HEIGHT TRAINING AND SUPPLY OF FALL ARREST EQUIPMENT, AND RESCUE KITS SERVICES

INTRODUCTION

On 24 May 2021, the Global Partnership for Ethiopia (GPE), a consortium consisting of Safaricom PLC, Vodacom Group, Vodafone Group, Sumitomo Corporation and CDC Group, was awarded a license to operate telecom services in Ethiopia. The partnership aspires to bring about transformational economic and social impact in Ethiopia and positively enhance the lives of its over 100 million people and provide quality and affordable mobile and internet connectivity to enable more Ethiopians to access quality telecom services.

Safaricom Ethiopia Plc is a technology company offering a comprehensive range of integrated telecommunication services, including mobile Voice, SMS, Data Solutions across Ethiopia, and our efforts are geared towards transforming Ethiopian lives for a digital future and building brand love through impactful products, services, and communication.

Following the award of the license, the GPE established Safaricom Telecommunication Ethiopia PLC (Safaricom Ethiopia) in Ethiopia. At Safaricom Ethiopia we are eager to work local partners to realize this ambition, through various services.

We are seeking to engage suitable partners who can provide working at height licensing for all riggers and other employees who by virtual of their works engage in work at height activities. The partner MUST be certified by Either International industrial Rope Access trade Association (IRATA) or Institute of work at Height (IFWH).

DESCRIPTION OF REQUIREMENT

This Expression of Interest (EOI) document is intended to lead to the identification of suppliers that can demonstrably be having sufficient capacity to provide these services in the best possible way and in a manner that enables Safaricom to meet its expectations. Safaricom is therefore soliciting from interested companies an Expression of Interest clearly demonstrating and should be able to offer the following work at height trainings services:

- Fall Arrest (FA) and Basic Rescue technician.
- Fall Arrest Commercial Banner Flying
- Telecommunications abseiling training.
- Rope Rigging Loads (0 – 100Kg)
- Mechanical Rigging Loads (100 – 500Kg)
- RF Awareness
- Fall Protection Lifeline
- Portable Ladder use
- Rope Access
- Fall Protection Planner
- Implement a Fall Protection Plan
- Supply of the Fall Arrest kits and Fall rescue kits.

Name of Corporate Client	No. Years' Service has been Provided in this area	Size of facilities being handled	Any relevant testimony or certification

Safaricom Ethiopia intends to enter into a long-term contract at the discretion of Safaricom, subject to satisfactory performance by the Contractor/service supplier. To establish a contract, Safaricom Ethiopia will undertake a competitive bidding exercise in the future and consider inviting those companies that have expressed their interest and provided initial relevant information as to their ability to fulfil Safaricom Ethiopia's requirement.

NB. Please note that this is not an invitation for submission of a price proposal.

EOI REQUIREMENTS

If you are interested and capable of providing these mentioned services, please send your expression of interest with the following minimum requirement or documentation details.

- Supplier shall provide valid documents demonstrating proper establishment and business licensing. Such requirements, Commercial registration certificates: your company's documents (if you are a company) – Business License, names of shareholders to individual beneficial owner level, Business Registration, TIN certification and Memorandum of Association, Bank details etc.
- Copies of client recommendations or references with their contact details. These are clients for whom you have provided such services in the past.

SUBMISSION OF RESPONSES

Interested suppliers should submit their response to the following email addresses of this RFI in soft copy addressed to the attention of the Category Sourcing Manager.

The EOI should be emailed to bids@safaricom.et, **no later than Friday, July 21, 2023.**

All the details should be zipped and sent on email as guided below.

- If the file size is larger than 20MB, please share via Microsoft OneDrive. Please note that this shouldn't be via Google Drive or WeTransfer but MS OneDrive.
- If the file is below 20MB, you can attach the details in the email response.

NEXT STEPS

Once the responses are received the further process will follow the steps below

- Review of submitted Expressions of Interest and evaluation against the minimum requirements scope.
- Prequalification of shortlisted suppliers based on the assessment.
- Issuing a competitive tender to prequalified suppliers for further consideration.

NOTE

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- This is not a tender. No prices should be provided with this EOI.
- The receipt of a response shall not bind Safaricom to any contractual agreements with the prospective bidder. Such arrangements shall only come in place once an award has been issued to a successful bidder after a tender process.
- Any costs associated with the preparation and submission of the response to the EOI shall be borne by the EOI respondent.

NOTE

Safaricom Telecommunication Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all submissions made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged in, other than to inform the bidders of the outcome of the process. Safaricom Ethiopia and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.