



## EXPRESSION OF INTEREST FOR SUPPLY OF SPARE PARTS FOR DIESEL GENERATORS

### 1. INTRODUCTION AND BACKGROUND

Safaricom Telecommunications Ethiopia having been licensed to provide unified telecommunications services in Ethiopia, intends to roll out, deploy and expand the network, regional offices, and shops amongst other facilities. This is to meet the intended subscriber base and enterprise clients. To meet this objective Safaricom Telecommunications seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom intends to engage services of a reputable supplier/s for the supply of generators Spare parts for a range of Generators. Safaricom is therefore soliciting for Expressions of Interest (EOI) from interested qualified suppliers.

### 2. THE EOI

This EOI is intended to identify reputable and qualified suppliers who will be able to deliver the scope (but is not limited to) below:

1. Supply of spare parts for generators of various brands, sizes, model, and capacities.
2. Availability of a comprehensive range of generator spares.
3. Timely delivery of spare parts.
4. Quality assurance and authenticity of the supplied spare parts.
5. Competitive pricing and favorable terms for spare parts procurement.
6. Ability to meet the technical specifications and requirements of the generators.

The full details of the scope of the generators Spare Parts will be provided in an RFP (Request for Proposal) that will be sent out to bidders shortlisted through this EOI process.

### 3. BASIC BIDDER REQUIREMENTS

Requirements	Comments	Attachments
The company Profile		
Local support company with manufacturer's authorization if the company is not the OEM (Original Equipment Manufacturer)		
Years of experience as a provider of generator spare parts systems		
The principal place of business		
Regions/Countries where the company provides the generator solutions and the intended plans for the Ethiopian market if there is currently no presence.		
List of clients where the solution has been deployed in the past 2 years with reference contact details.		
Current list of ongoing projects.		
Specific details including capacities of the deployed solutions and the ones in progress.		
Details of the company's key staff and their technical qualifications		
A basic technical proposal to satisfy the requirements by Safaricom to the extent detailed in this EOI document under item 4 below.		
Past two/three years audited accounts.		
Any additional information that Safaricom should be aware of		

### 4. TECHNICAL REQUIREMENTS

Interested suppliers should submit their responses on the following as minimum:

1. Range of generator spare parts available (Name brands and origin).
2. Quality control measures and certifications for the spare parts.
3. Pricing structure, including discounts for bulk orders.
4. Inventory management capabilities and ability to maintain a ready stock of spare parts.
5. Logistics and delivery capabilities.
6. Customer references and testimonials.

### 5. SUBMISSION OF RESPONSES

Interested suppliers should submit their responses to this EOI in soft copy addressed to [bids@safaricom.et](mailto:bids@safaricom.et) **starting from 16<sup>th</sup> July, 2023 up to Monday, 31<sup>st</sup> July, 2023 at 5:00 pm (GMT+3).**

### 6. NEXT STEPS

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.
- Awarding and deployment of solution by the successful bidder.

### NOTE

1. Only the suppliers who meet our minimum requirements will be considered for further discussions.
2. No prices should be provided with this EOI.

### NOTE

Safaricom Telecommunications Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process. Safaricom Ethiopia and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.