



REQUEST FOR EXPRESSION OF INTEREST (EOI) FOR THE PROVISION OF SOURCING CATEGORY MANAGEMENT TRAINING

Safaricom Ethiopia is a purpose-led technology and communication company committed to contributing to Ethiopia's digital transformation and inclusion objectives. To achieve our objectives, we are building strong foundations through win-win partnerships to provide services that will transform Ethiopian Lives. In line with this, we are seeking the services of a qualified and competent service provider to deliver procurement/sourcing category management training for our procurement team.

The selected service provider is expected to deliver training to our Team in a newly established Supply Chain Department, and such training should cover the entire sourcing category management cycle by modern procurement practices. Such training may be delivered either remotely or onsite or in a hybrid format.

EOI SUBMISSION REQUIREMENTS

Interested and capable service providers may submit their Expression of Interest by providing the information and documents listed below about their Company/Organization:

1. Entity Legal establishment documents – certificate of registration, business license, and Tax Identification Number (TIN) Certificate
2. Official document(s) showing the shareholders of the Company/Organization and their proportionate shareholding.
3. A detailed capability statement or profile outlining the capability, capacity, and experience in providing such services
4. At least three corporate client reference letters for the provisions of similar services
5. Latest two years' audited financial statements

SUBMISSION OF RESPONSES

Interested suppliers should submit their response, comprising the documents listed above to the following email addresses bids@safaricom.et **no later than 3rd March 2023, at 5 pm.**

- All submissions to email addresses should be less than 20MB in total size, and if larger they should be shared via Microsoft OneDrive. Please indicate the mail title/subject as Category Management Training.

NEXT STEPS

- Once the responses are received the further process will follow the steps below.
 - Review of submitted Expressions of Interest and short-listing of suppliers
 - Prequalification of shortlisted suppliers
 - Floating of 'Request for Proposals' to prequalified suppliers

NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- No prices should be provided with this EOI.
- The receipt of a response shall not bind Safaricom Ethiopia to any contractual agreements with the prospective bidder. Such arrangements shall only come in place once a tender process has been completed and an award issued to a successful bidder after technical and commercial evaluation.
- Any costs associated with preparing and submitting the response to the EOI shall be borne by the EOI respondent.

NOTE:

Safaricom Telecommunication Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions will be final and no correspondence will be engaged in, other than to inform the bidders of the outcome of the process. Safaricom Ethiopia and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.