

EXPRESSION OF INTEREST FOR WAREHOUSE OPERATIONS AND GOODS DELIVERY SERVICES

Safaricom Telecommunications Ethiopia PLC expects to distribute products all over the country once it launches its operations. To achieve this, we will need to have a central warehouse in Addis Ababa, and small local stock-points (mini-stores) in the major cities, where Distributors can collect products from.

In line with our objective of partnering with local Ethiopian companies to provide goods and services in the market, we are looking for capable companies that can provide the following services:

- Warehouse management operations such as goods receiving and receipting, stock management, order processing, and updating of stock records in the ERP systems.
- Delivery of Orders to Customers
- Operations for mini-stock points in the major cities. Such operations including stock management, order processing, stock data update and local deliveries.

Capable Logistics companies who meet the following criteria are invited to express interest:

- Those interested in providing warehousing operations services should have experience providing such services to fast moving consumer goods business or such other business that run high volumes of orders. In addition, they should be able to run such operations in the mini-stores in the major cities around the country and should have ability to secure suitable locations for such mini-stores.
- Those interested in providing goods delivery services should have capability for local deliveries in Addis Ababa as well inter-city bulk deliveries, and should have access to the necessary vehicles for provision of such services.
- Experience with providing similar services to fast moving consumer goods companies, including use of inventory, warehouse management and delivery systems.

SUBMISSION OF RESPONSES

Interested and capable services who meet the above criteria should submit their expression of interest by e-mail to: bids@safaricom.et **no later than 9th March 2022** and should include the following:

- a) Copies of the Registration certificate, Business License and Tax Identification Number (TIN), and Memorandum and Association
- b) A copy of the Company's profile or statement of capability highlighting the key areas of experience, expertise and capacity
- c) Reference letters from your customers and contact people who may be contacted for references
- d) The contact details of the person who will represent the company on the submission and will provide information when needed.
- e) Audited financial statements for the last two years.

Once we receive the responses, we will assess them for suitability and those found suitable will be contacted to pre-qualify as possible suppliers in this area and be invited to future opportunities.

Safaricom Telecommunication Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this Request for Offers. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the bidders of the outcome of the process.