

## REQUEST FOR EXPRESSION OF INTEREST

### DESIGN, SUPPLY, INSTALLATION AND COMMISSIONING OF NETWORK EQUIPMENT, SERVICES AND CABLING

The Expression of interest (EOI) is intended to lead to identification and shortlisting of a reputable firm/s to provide Safaricom Ethiopia with network equipment, support and cabling services. The Supplier will be aware of current market trends and be willing to provide a full Interoperable solution for office and retail shop (Local Area network) LAN, Wireless LAN, support and structured cabling.

#### Specific Objectives:

The suppliers are expected to perform the following major activities during the engagement:

- Provide design and logical topology of LAN and WLAN Solution
- Provision of planning tools to be able to identify the correct placement of the Wireless Access Points
- Supply of the LAN and WLAN equipment
- Cabling, installation and configuration of LAN and WLAN equipment
- Testing and optimization of the LAN and WLAN solution
- Monitoring of the LAN and WLAN solution
- Knowledge transfer and documentation
- Structured cabling
- Support and maintenance proposal

#### Expected Bill of Materials

The Supplier should be able to deliver, Install and support the below:

- Access switches
- Core switches
- Routers
- Firewalls
- Wireless Local Area Networks controllers
- Access points
- Wireless/Local Area Network Management tools
- Server racks
- Structured cabling - both UTP and Fiber

Safaricom is therefore soliciting the following documents from interested companies;

- Expression of Interest letter duly dated signed and stamped.
- A proposal clearly showing the following: -
  - **Current list of clients'** companies where you are offering the networking and cabling services.
  - Indicate the **key regions you have presence** with operation offices.
  - Of the above scope/objectives, clearly Indicate which scope you can provide fully.
  - Any software or equipment that may enhance the entire solution aside from the BOM provided above.

#### SUBMISSION OF RESPONSES

Interested suppliers should submit their response to the following email addresses: **itdcn@safaricom.et**  
**no later than 20th November 2021 at 5:00pm (GMT+3)**

\*All submissions to email should be less than 20MB, and if larger, submission should be shared on a google drive, and a link sent to the email address provided.

#### NEXT STEPS

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.

#### NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- No prices should be provided with this EOI.
- The receipt of a response shall not bind Safaricom to any contractual agreements with the prospective bidder. Such arrangements shall only come in place once a tender process has been completed and an award issued to a successful bidder after technical and commercial evaluation.
- Any costs associated with the preparation and submission of the response to the EOI shall be borne by the EOI respondent.